

Our client is a privately-owned and globally operating pharmaceutical company specialized in the development and production of human and veterinary medicines. The company's headquarters are located in Germany and it employs about 1700 staff. Our client has been producing a wide range of products for nearly a century and its animal health division develops and distributes products for farm and small animals as well as horses. The company is one of the largest manufacturers of veterinary vaccines in Germany and is also recording consistent international growth. Its positive outlook and global orientation have enabled it to steadily and dynamically expand, as well as to maintain its independence. Its ownership structure - now rare in this sector - allows it to pursue far-reaching strategies for the future, long-term investment strategies and to guarantee a high level of job security.

For a replacement in the Benelux team, we require as soon as possible a veterinarian for the position

## **Field Technical Service Manager Benelux (m/f)**

### **Your responsibilities:**

- As the Field Technical Manager, you will be responsible for all technical issues in the Benelux market
- You will provide practitioners and farmers with technical support and advice relating to our client's products with focus on Swine contagious diseases
- You will be responsible for product and marketing trials in collaboration with the local key account manager and the technical department in the German head office
- Field tasks will cover approximately 75% of your working hours
- You will be expected to actively participate in commercial meetings together with the key account manager
- You will prepare scientific publications for peer reviewed journals as well as articles for stakeholder magazines
- You will be responsible for technical issues in relation to marketing materials
- You will be responsible for the diagnostic services and keep in contact with the German headquarters
- You build and maintain relationship to regional influencers and local research institutions
- For KOL or customers you present scientific data
- Operations will be controlled from your Home Office in Benelux

**Your qualifications:**

- Qualifications in Veterinary Science, preferably with advanced studies and/or Veterinary specialist training
- Several years of experience in swine practice, preferably with some commercial exposure
- Familiar with modern swine farming and knowledge of the interaction between agricultural organizations and major animal medicine producers. Be prepared to accept a central role in this area
- Convincing personality, confident and competent to persuade veterinarians, farmers and opinion leaders
- Happy to take sporadic travel in Europe sometimes over several days. Very good written and spoken English skills and proficient usage of MS Office

**Our offer:**

We offer you a rare chance to advance your career by joining this medium sized organization in a very responsible role. You will work in a future-oriented company which has excellent technical competence and an ever growing reputation as a reliable partner in the marketplace. You will have the opportunity to use your experience and connections to significantly contribute to the organization's aim of successful globalization.

Your first point of contact is our consultant Dr. Mareike von Eichhain and her team, which can be contacted on Tel. +49 8178 9986410 and will be happy to answer any questions.

To apply, please email a comprehensive application (covering letter, CV, desired salary and earliest starting date) to [application@hardenberg-consulting.com](mailto:application@hardenberg-consulting.com) quoting the reference **TG1770413**.

[www.hardenberg-consulting.com](http://www.hardenberg-consulting.com)