

Our client is a privately-owned and globally operating pharmaceutical company specialized in the development and production of human and veterinary medicines. The company's headquarters are located in Germany and it employs about 1700 staff. Our client has been producing a wide range of products for nearly a century and its animal health division develops, manufactures and distributes vaccines for production and companion animals. The company is one of the largest manufacturers of veterinary vaccines in Germany and is also recording consistent international growth. Its positive outlook and global orientation have enabled it to steadily and dynamically expand, as well as to maintain its independence. Its ownership structure - now rare in this sector - allows it to pursue far-reaching strategies for the future, long-term investment strategies and to guarantee a high level of job security.

For the Danish team, we require as soon as possible a veterinarian for the position

Field Technical Service Manager Denmark (m/f)

Your responsibilities:

As the Field Technical Service Manager you will:

- Provide practitioners with technical support and scientific advice in relation to our client's swine products;
field tasks will cover approximately 75% of your working hours
- Be responsible for customer visits (vets, vet clinics, key accounts and farms) in accordance with national legislation
- Support Sales and Marketing in your country
- Secure the correct use of the products in accordance with applicable legislation
- Closely collaborate with Marketing regarding the product positioning
- Be responsible for product and marketing trials in collaboration with the head of country and the technical department in the German head office
- Be part of the preparation of scientific articles for peer reviewed journals as well as articles for stakeholder magazines
- Be responsible for the diagnostic services and pharmacovigilance, in contact with the German headquarters
- Build and maintain relationship to regional influencers and research institutions. Operations will be controlled from the office in Denmark
- You will report directly to the head of country

Your qualifications:

- Qualifications in Veterinary Science, preferably with advanced studies and/or Veterinary specialist training
- Several years of experience in swine practice, preferably with some commercial exposure
- Familiar with modern swine farming and knowledge of the interaction between agricultural organizations and major animal medicine producers. Be prepared to accept a central role in this area
- Convincing personality, confident and competent to persuade veterinarians, farmers and opinion leaders
- Happy to take sporadic travel in Europe sometimes over several days. Very good written and spoken English skills and proficient usage of MS Office

Our offer:

We offer you a rare chance to advance your career by joining this medium sized organization in a very responsible role. You will work in a future-oriented company which has excellent technical competence and an ever growing reputation as a reliable partner in the marketplace. You will have the opportunity to use your experience and network to significantly contribute to the organization's aim of successful globalization.

Your first point of contact is our consultant Dr. Felix von Hardenberg and his team, which can be contacted on Tel. +49 8178 9986410 and will be pleased to answer any questions.

To apply, please email a comprehensive application (covering letter, CV, desired salary and earliest starting date) to application@hardenberg-consulting.com quoting the reference **TG1870413**.

www.hardenberg-consulting.com